

	Sept	Oct	Nov	Dec	Jan	Feb	6 Month Total
Membership-USA Swim Fees							
11000 · Membership	70% of 2019-20membership counts						
11005 · Athlete	84,246	62,445	139,313	333,481	57,164	23,221	699,870
11010 · Non-Athlete	2,652	7,752	17,068	26,996	7,004	2,312	63,784
11015 · Club	-	1,925	6,300	11,250	4,500	450	24,425
11030 - Overpayments	-	-	-	-	-	-	-
<b>Total 11000 · Membership</b>	<b>86,898</b>	<b>72,122</b>	<b>162,681</b>	<b>371,727</b>	<b>68,668</b>	<b>25,983</b>	<b>788,079</b>
51000 · USA Swim Fees							
51015 · Annual Athlete	(73,473)	(54,165)	(121,169)	(292,198)	(49,937)	(20,368)	(611,310)
51020 · Seasonal	(300)	(450)	(750)	(150)	(150)	-	(1,800)
51030 · Non-Athlete	(2,496)	(7,296)	(16,064)	(25,408)	(6,592)	(2,176)	(60,032)
51040 · Club / Organization	-	(600)	(1,960)	(3,500)	(1,400)	(140)	(7,600)
51045 · Volunteer(s) of the Year	-	-	-	-	-	-	-
<b>Total 51000 · USA Swim Fees</b>	<b>(76,269)</b>	<b>(62,511)</b>	<b>(139,943)</b>	<b>(321,256)</b>	<b>(58,079)</b>	<b>(22,684)</b>	<b>(680,742)</b>
<b>Total Membership-USA Swim Fees</b>	<b>10,629</b>	<b>9,611</b>	<b>22,738</b>	<b>50,471</b>	<b>10,589</b>	<b>3,299</b>	<b>107,337</b>
11500 · Meet Fees LSC							
11505 · Entry Fees	300	600	900	300	600	600	3,300
11510 · Sanctions	185	440	440	370	370	370	2,175
11515 · Late Payment Penalty	-	-	-	-	-	-	-
<b>Total 11500 · Meet Fees LSC</b>	<b>485</b>	<b>1,040</b>	<b>1,340</b>	<b>670</b>	<b>970</b>	<b>970</b>	<b>5,475</b>
11700 - Pacific Hosted Meets							
11705 - Entry Income	-	-	-	-	-	-	-
<b>Total 11700 · Pacific Hosted Meets</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
12500 · Age Group Program - Co-Pay							
12505 · Western Zone	-	-	-	-	-	-	-
12510 · Pacific Coast	-	-	-	-	-	-	-
12515 · Zone Challenge Meet	-	-	-	-	-	21,000	21,000
<b>Total 12500 · Age Group Program - Co-Pay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>21,000</b>	<b>21,000</b>

	Sept	Oct	Nov	Dec	Jan	Feb	6 Month Total
13000 · Camp Program - Co-Pay							
13005 · SR Olympic Training Center	-	-	-	-	-	-	-
13010 · 11/12 JO Camp	-	-	-	-	-	-	-
13015 · Adam Schmidt 10 & Under	-	-	-	-	-	-	-
13030 · 13-18 Junior Leadership Camp	-	-	-	-	-	-	-
13035 · Diversity Camp	-	-	-	-	-	-	-
<b>Total 13000 · Camp Program - Co-Pay</b>	-	-	-	-	-	-	-
14000 · Marketing Income							
14035 · Website Ads	-	-	-	-	-	-	-
<b>Total 14000 · Marketing Income</b>	-	-	-	-	-	-	-
15000 - Merchandise Sales							
15200 - Officials Apparel Sales	44	92	69	69	107	132	512
15300 - A Medal Sales	-	-	-	-	-	-	-
<b>Total 15000 Merchandise Sales</b>	44	92	69	69	107	132	512
16000 · Other Income							
16005 · Meet Reg Surcharge	100	100	100	100	250	250	900
16006 · Meet Reg Rebate	(90)	(90)	(90)	(90)	(160)	(250)	(770)
16010 · Awards Banquet	-	-	-	-	-	-	-
16040 · Fines	-	-	-	-	-	-	-
16050 · Contributions	-	2,000	-	-	-	-	2,000
16055 - Restricted Contributions	-	-	-	-	-	-	-
16060 · Returned Check Fee	-	-	25	25	25	-	75
16085 - Equipment Rental	-	-	-	-	-	-	-
<b>Total 16000 · Other Income</b>	10	2,010	35	35	115	-	2,205
17000 · Interest Income	2	2	2	2	2	2	12
18000 · Point Redemption from CC	25	-	25	-	25	-	75
	37	2,012	62	37	142	2	2,292
40200 - Officials COGS	47	81	75	75	16	143	437
40300 - A Medals COGS	-	-	-	-	-	-	-
	47	81	75	75	16	143	437
	11,242	12,836	24,284	51,322	11,824	25,546	137,053

	Sept	Oct	Nov	Dec	Jan	Feb	6 Month Total
52000 · National/Senior Program							
52015 · Sr. - Pro Swim Series/Others	-	-	-	-	900	600	1,500
52020 · Sr. National Champs	-	-	-	5,250	-	-	5,250
52035 · Jr. - Champ Meets	-	-	-	27,000	-	-	27,000
52040 · Open Water Programs	-	-	-	-	-	-	-
52060 · Club-Coach Travel	-	-	-	4,550	-	-	4,550
52070 · Club Development/Education	-	-	-	-	500	-	500
52095 · Sectionals	-	-	-	5,000	-	-	5,000
52100 · Futures Meet	-	-	-	-	-	-	-
<b>Total 52000 · National/Senior Program</b>	-	-	-	41,800	1,400	600	43,800
54000 · Age Group Programs							
54010 · Pac Coast All Star Meet	-	-	-	-	-	-	-
54015 · Western Zone Meet	-	-	-	-	-	-	-
54025 · JO Meet Subsidy	-	-	-	-	-	-	-
54150 · Zone Challenge Meet-Host Zone	-	-	-	-	-	-	-
54200 · Zone Challenge Meet	-	-	-	-	-	44,000	44,000
<b>Total 54000 · Age Group Programs</b>	-	-	-	-	-	44,000	44,000
54500 · Camp Program							
54510 · SR Olympic Training Center	-	-	-	-	-	-	-
54515 · 11/12 JO Camp	-	-	-	-	-	-	-
54520 · Adam Schmidt 10 & Under	-	-	-	-	-	-	-
54535 · 13-18 Jr. Leadership Camp	-	-	-	-	-	-	-
54550 · Diversity Camp	-	-	-	-	-	-	-
<b>Total 54500 · Camp Program</b>	-	-	-	-	-	-	-
55000 · Diversity, Equity & Inclusion							
55100 · Diversity Program Grants	-	-	5,000	-	-	-	5,000
55150 - MEFAP Sponsorship	-	-	-	-	-	-	-
55200 · Awareness Fund	-	25	25	25	25	25	125
55250 - Marketing	-	-	-	-	-	-	-
55300 · Fred Siegrist Scholarship	-	-	-	-	-	-	-
55400 - WZ Diversity Camp	-	-	-	1,536	-	-	1,536
<b>Total 55000 · Diversity</b>	-	25	5,025	1,561	25	25	6,661
55500 · Events							
55502 - JO Awards/Bag Tags	-	-	-	-	-	-	-
<b>Total 55502 - JO Awards</b>	-	-	-	-	-	-	-

	Sept	Oct	Nov	Dec	Jan	Feb	6 Month Total
55508 - Pacific Hosted Meets							
55502B - FW Awards	-	-	-	-	-	-	-
55508A - Professional Services	-	-	-	-	-	-	-
55508B - Host Subsidy	-	-	-	-	-	-	-
55508C - Facility Rental	-	-	-	-	-	-	-
55508D - Hospitality	-	-	-	-	-	-	-
55508E - Swag, Tags & Other	-	-	-	-	-	-	-
55508F - Credit Card Discounts	-	-	-	-	-	-	-
55508G - Staff Expenses	-	-	-	-	-	-	-
55508H- Rentals	-	-	-	-	-	-	-
<b>Total 55508 - Pacific Hosted Meets</b>	-	-	-	-	-	-	-
55510 - Annual Awards Banquet							
55515 · Banquet - Venue & Food	-	-	-	-	-	-	-
55520 · Awards & Programs	-	-	-	-	-	-	-
<b>Total 55500 · Events</b>	-	-	-	-	-	-	-
56000 · Chairman							
56020 · Volunteer Recognition	-	-	-	-	-	-	-
56030 · Contingency	-	100	100	100	100	100	500
56075 · Travel Expenses	-	-	-	-	-	-	-
56200 · Legal Council	-	-	-	-	-	-	-
<b>Total 56000 · Chairman</b>	-	100	100	100	100	100	500
57000 · Treasurer							
57200 · Fees-Filing	-	-	-	-	-	160	160
57300 · Fees-Accounting & Audit	1,350	1,350	1,350	1,350	7,750	1,350	14,500
57400 - Consulting Services	300	300	300	300	300	300	1,800
57500 · Bank Service Charges	80	80	80	80	80	80	480
57700 · Insurance	-	-	-	1,067	-	-	1,067
<b>Total 57000 · Treasurer</b>	1,730	1,730	1,730	2,797	8,130	1,890	18,007
58000 · Officials							
58300 · Supplies/Copying	-	-	-	-	-	200	200
58400 · Rule Books	-	-	-	-	-	-	-
58500 · Equipment	-	-	-	-	-	-	-
58600 · Clinics	-	-	-	-	-	-	-
58700 · Motivational(Recruit/Retain)	-	-	-	-	-	-	-
58800 · National Evaluators	-	-	-	-	-	-	-
58900 · Officials to National Meets	-	-	-	-	-	-	-
58950 · Lodging for Officials	-	-	-	-	-	-	-
<b>Total 58000 · Officials</b>	-	-	-	-	-	200	200

	Sept	Oct	Nov	Dec	Jan	Feb	6 Month Total
59000 · Volunteers							
59050 - Athlete Rep Programs	-	4,000	-	-	-	-	4,000
59100 · Officials Background Check	18	-	-	-	-	-	18
59200 · Background Reimbursement	-	-	-	-	-	-	-
59300 · Event Per Diem Allowance	-	-	-	-	-	-	-
59400 · Seminars / Clinics	-	-	-	-	-	-	-
59450 - Safe Sport Program	-	50	50	50	50	50	250
59500 · Meetings							
59505 · Board of Directors	-	-	-	-	-	-	-
59510 · House of Delegates	-	-	-	-	-	-	-
59515 · Z4 HOD/BOD Attendance	-	-	-	-	-	-	-
60200 · USAS Convention							
60205 · Delegates	-	-	-	-	-	-	-
60215 · Athletes	-	-	-	-	-	-	-
<b>Total 59000 · Volunteers</b>	<b>18</b>	<b>4,050</b>	<b>50</b>	<b>50</b>	<b>50</b>	<b>50</b>	<b>4,268</b>
62000 · Marketing							
62100 · Web Site/Internet	132	170	-	-	150	-	452
<b>Total 62000 · Marketing</b>	<b>132</b>	<b>170</b>	<b>-</b>	<b>-</b>	<b>150</b>	<b>-</b>	<b>452</b>
63000 · Office Expenses							
63100 · Telephone & Internet	160	160	160	160	160	160	960
63150 · Conference Call Services	-	-	-	600	-	-	600
63300 · Postage	40	40	40	50	50	40	260
63400 · Supplies/Copying	200	250	200	250	200	250	1,350
63450 · Donations to other organization	-	-	-	-	-	-	-
63500 · Mileage	-	-	-	-	-	-	-
63600 · Repair & Maintenance	-	-	-	-	-	-	-
63625 · Office Equipment Purchases	50	-	50	-	-	50	150
63675 · Software Purchases	132	132	132	132	132	132	793
63700 · Storage Rental	470	470	470	1,730	470	470	4,080
63800 · Office Space	1,620	1,377	1,377	1,377	(2,755)	-	2,998
63850 · Staff Meetings	-	-	-	-	-	-	-
<b>Total 63000 · Office Expenses</b>	<b>2,673</b>	<b>2,430</b>	<b>2,430</b>	<b>4,300</b>	<b>(1,742)</b>	<b>1,102</b>	<b>11,191</b>
70000 · Staff Expenses							
70100 · Payroll							
70105 · Salary & Wages	19,060	19,684	18,177	20,500	20,429	20,372	118,222
70110 · Employer Taxes	1,434	1,482	1,367	1,572	2,085	1,791	9,730
70112 · Workers Comp Expense	405	-	-	405	-	-	810
70115 · PTO Expense	205	205	205	205	205	205	1,230
70150 · Payroll Processing	127	129	129	129	169	129	812
66000 · Payroll Expenses	-	-	-	-	-	-	-
<b>Total 70000 · Staff Expenses</b>	<b>21,231</b>	<b>21,500</b>	<b>19,877</b>	<b>22,811</b>	<b>22,887</b>	<b>22,497</b>	<b>130,804</b>

	Sept	Oct	Nov	Dec	Jan	Feb	6 Month Total
<b>Total Expenses</b>	25,784	30,005	29,212	73,419	31,000	70,464	259,884
<b>Net Ordinary Income</b>	(14,542)	(17,169)	(4,929)	(22,097)	(19,176)	(44,919)	(122,831)
Total Income							
86000 · Wells Fargo Investment Fee	-	(7,340)	-	-	(7,340)	-	(14,680)
87000 · Foreign Tax Withholding WF Inv	-	-	(280)	-	-	(280)	(560)
88000 - Pacific Swimming Grants	-	-	-	-	-	-	-
88100 - Disaster Grants	-	-	-	-	-	-	-
89000 - Trials Events	-	-	-	-	-	-	-
89100 · Website Upgrade	-	-	-	-	-	-	-
89200 · Special Projects	-	-	-	-	-	-	-

Senior Athletes

Age Group Athletes (

Coach Support (Travel and Education)

DEI (Awareness, Grants, Camps)

Program Support (Officials, Safesport, Ath Reps)

Recognition (Awards, Awards Banquet)

Education (Clinics and Convention)

Administration (Board, Overhead and Staff Expense)

	Mar	Apr	May	Jun	Jul	Aug	20-21 New 12 Month	2020-21 WCS	2020-21 Original
Membership-USA Swim Fees									
11000 · Membership	75% of 2018-19 membership counts								
11005 · Athlete	16,679	18,269	24,300	40,722	19,783	11,003	830,626	1,083,060	1,203,400
11010 · Non-Athlete	1,360	1,292	2,244	2,924	1,360	136	73,100	88,128	97,920
11015 · Club	450	225	450	-	-	-	25,550	25,560	29,225
11030 - Overpayments	-	-	-	-	-	-	-	-	-
<b>Total 11000 · Membership</b>	<b>18,489</b>	<b>19,786</b>	<b>26,994</b>	<b>43,646</b>	<b>21,143</b>	<b>11,139</b>	<b>929,276</b>	<b>1,196,748</b>	<b>1,330,545</b>
51000 · USA Swim Fees									
51015 · Annual Athlete	(18,467)	(14,597)	(14,760)	(20,796)	(11,944)	(9,059)	(700,933)	(869,463)	(936,028)
51020 · Seasonal	-	(1,080)	(4,980)	(11,340)	(4,110)	(450)	(23,760)	(60,993)	(67,770)
51030 · Non-Athlete	(1,280)	(1,216)	(2,112)	(2,752)	(1,280)	(128)	(68,800)	(82,944)	(92,160)
51040 · Club / Organization	(210)	(70)	(140)	-	-	-	(8,020)	(7,956)	(8,875)
51045 · Volunteer(s) of the Year	-	-	-	-	-	-	-	(1,000)	(1,000)
<b>Total 51000 · USA Swim Fees</b>	<b>(19,957)</b>	<b>(16,963)</b>	<b>(21,992)</b>	<b>(34,888)</b>	<b>(17,334)</b>	<b>(9,637)</b>	<b>(801,513)</b>	<b>(1,022,356)</b>	<b>(1,105,833)</b>
<b>Total Membership-USA Swim Fees</b>	<b>(1,468)</b>	<b>2,823</b>	<b>5,002</b>	<b>8,758</b>	<b>3,809</b>	<b>1,502</b>	<b>127,763</b>	<b>174,392</b>	<b>224,712</b>
11500 · Meet Fees LSC	50% of the 2018-19 collections								
11505 · Entry Fees	25,823	9,186	21,117	29,083	21,390	6,700	116,599	391,000	460,000
11510 · Sanctions	525	300	600	600	450	300	4,950	8,466	9,960
11515 · Late Payment Penalty	-	-	-	-	-	-	-	1,000	1,925
<b>Total 11500 · Meet Fees LSC</b>	<b>26,348</b>	<b>9,486</b>	<b>21,717</b>	<b>29,683</b>	<b>21,840</b>	<b>7,000</b>	<b>121,549</b>	<b>400,466</b>	<b>471,885</b>
11700 - Pacific Hosted Meets									
11705 - Entry Income	-	xxx	-	-	xxx	-	-	126,698	149,056
<b>Total 11700 · Pacific Hosted Meets</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>126,698</b>	<b>149,056</b>
12500 · Age Group Program - Co-Pay									
12505 · Western Zone	-	-	-	-	-	31,200	31,200	31,200	42,480
12510 · Pacific Coast	-	-	-	-	-	-	-	3,200	4,160
12515 · Zone Challenge Meet	-	-	-	-	-	-	21,000	21,000	21,000
<b>Total 12500 · Age Group Program - Co-Pay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>31,200</b>	<b>52,200</b>	<b>55,400</b>	<b>67,640</b>

	Mar	Apr	May	Jun	Jul	Aug	20-21 New 12 Month	2020-21 WCS	2020-21 Original
13000 · Camp Program - Co-Pay									
13005 · SR Olympic Training Center	-	-	-	-	-	-	-	7,560	7,560
13010 · 11/12 JO Camp	-	-	-	-	-	-	-	inactive	inactive
13015 · Adam Schmidt 10 & Under	-	-	-	-	-	-	-	inactive	inactive
13030 · 13-18 Junior Leadership Camp	-	-	-	-	-	-	-	-	-
13035 · Diversity Camp	-	-	-	-	-	-	-	900	900
<b>Total 13000 · Camp Program - Co-Pay</b>	-	-	-	-	-	-	-	<b>8,460</b>	<b>8,460</b>
14000 · Marketing Income									
14035 · Website Ads	50	-	50	-	50	-	150	1,000	1,100
<b>Total 14000 · Marketing Income</b>	50	-	50	-	50	-	150	1,000	1,100
15000 - Merchandise Sales									
15200 - Officials Apparel Sales	146	110	44	97	146	146	1,198	5,000	5,000
15300 - A Medal Sales	42	42	42	42	42	42	249	3,750	3,750
<b>Total 15000 Merchandise Sales</b>	187	151	86	138	187	187	1,447	8,750	8,750
16000 · Other Income									
16005 · Meet Reg Surcharge	150	200	200	100	100	100	1,750	3,300	4,800
16006 · Meet Reg Rebate	(140)	(150)	(200)	(80)	(80)	(80)	(1,500)	(2,800)	(4,300)
16010 · Awards Banquet	-	-	-	-	-	-	-	-	3,000
16040 · Fines	-	-	-	-	-	-	-	200	300
16050 · Contributions	-	-	-	-	-	-	2,000	-	-
16055 - Restricted Contributions	-	-	-	-	-	-	-	-	100
16060 · Returned Check Fee	-	-	-	-	-	-	75	100	625
16085 - Equipment Rental	-	-	-	-	-	-	-	300	2,000
<b>Total 16000 · Other Income</b>	10	50	-	20	20	20	2,325	1,100	-
17000 · Interest Income	2	2	2	2	2	2	24	18	84
18000 · Point Redemption from CC	25	-	25	-	25	-	150	2,500	4,500
	37	52	27	22	47	22	305,608	778,784	942,712
40200 - Officials COGS	158	120	48	105	158	158	1,184	6,000	6,000
40300 - A Medals COGS	48	48	48	48	48	48	287	4,900	4,900
	206	168	96	153	206	206	1,471	10,900	10,900
	25,360	12,680	26,977	38,754	26,139	40,117	304,137	767,884	931,812



	Mar	Apr	May	Jun	Jul	Aug	20-21 New 12 Month	2020-21 WCS	2020-21 Original
52000 · National/Senior Program									
52015 · Sr. - Pro Swim Series/Others	600	1,200	1,200	-	-	-	4,500	9,900	10,000
52020 · Sr. National Champs	-	-	-	-	-	-	5,250	10,275	20,000
52035 · Jr. - Champ Meets	-	-	-	-	-	7,500	34,500	73,500	85,000
52040 · Open Water Programs	-	-	-	-	-	-	-	-	800
52060 · Club-Coach Travel	2,000	300	-	10,800	-	3,900	21,550	18,500	18,500
52070 · Club Development/Education	-	-	-	-	-	-	500	10,000	20,000
52095 · Sectionals	11,000	-	-	-	6,400	-	22,400	20,000	40,000
52100 · Futures Meet	-	-	-	-	-	15,000	15,000	19,500	30,000
<b>Total 52000 · National/Senior Program</b>	<b>13,600</b>	<b>1,500</b>	<b>1,200</b>	<b>10,800</b>	<b>6,400</b>	<b>26,400</b>	<b>103,700</b>	<b>161,675</b>	<b>224,300</b>
54000 · Age Group Programs									
54010 · Pac Coast All Star Meet	-	-	-	-	-	-	-	19,900	22,600
54015 · Western Zone Meet	-	-	-	-	-	71,655	71,655	71,655	85,405
54025 · JO Meet Subsidy	-	-	-	-	-	-	-	-	5,000
54150 · Zone Challenge Meet-Host Zone	-	-	-	-	-	-	-	-	5,000
54200 · Zone Challenge Meet	-	-	-	-	-	-	44,000	44,400	44,400
<b>Total 54000 · Age Group Programs</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>71,655</b>	<b>115,655</b>	<b>135,955</b>	<b>162,405</b>
54500 · Camp Program									
54510 · SR Olympic Training Center	-	-	-	-	-	-	-	22,000	22,000
54515 · 11/12 JO Camp	-	-	-	-	-	-	-	-	-
54520 · Adam Schmidt 10 & Under	-	-	-	-	-	-	-	-	-
54535 · 13-18 Jr. Leadership Camp	-	-	-	-	-	-	-	-	-
54550 · Diversity Camp	-	-	-	-	-	-	-	4,000	4,000
<b>Total 54500 · Camp Program</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>26,000</b>	<b>26,000</b>
55000 · Diversity, Equity & Inclusion									
55100 · Diversity Program Grants	-	5,000	-	-	-	-	10,000	10,000	30,000
55150 - MEFAP Sponsorship	450	400	425	650	250	55	2,230	14,300	14,300
55200 · Awareness Fund	25	25	25	25	25	-	250	250	1,800
55250 - Marketing	-	-	-	-	-	-	-	-	1,200
55300 · Fred Siegrist Scholarship	-	-	-	-	-	-	-	-	600
55400 - WZ Diversity Camp	-	-	-	1,564	-	-	3,100	3,100	3,100
<b>Total 55000 · Diversity</b>	<b>475</b>	<b>5,425</b>	<b>450</b>	<b>2,239</b>	<b>275</b>	<b>55</b>	<b>15,580</b>	<b>27,650</b>	<b>51,000</b>
55500 · Events									
55502 - JO Awards/Bag Tags	3,000	-	-	-	3,000	-	6,000	9,000	10,560
<b>Total 55502 - JO Awards</b>	<b>3,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,000</b>	<b>-</b>	<b>6,000</b>	<b>9,000</b>	<b>10,560</b>

	Mar	Apr	May	Jun	Jul	Aug	20-21 New 12 Month	2020-21 WCS	2020-21 Original
55508 - Pacific Hosted Meets									
55502B - FW Awards	-	3,470	-	-	3,470	-	6,940	6,940	7,200
55508A - Professional Services	-	xxx	-	-	xxx	-	-	17,800	42,000
55508B - Host Subsidy	-	5,000	-	-	5,000	-	10,000	60,000	70,000
55508C - Facility Rental	-	xxx	-	-	xxx	-	-	23,000	30,000
55508D - Hospitality	-	xxx	-	-	xxx	-	-	7,000	7,000
55508E - Swag, Tags & Other	-	xxx	-	-	xxx	-	-	6,000	15,000
55508F - Credit Card Discounts	-	xxx	-	-	xxx	-	-	5,701	6,000
55508G - Staff Expenses	-	xxx	-	-	xxx	-	-	600	2,500
55508H- Rentals	-	xxx	-	-	xxx	-	-	-	-
<b>Total 55508 - Pacific Hosted Meets</b>	-	8,470	-	-	8,470	-	16,940	127,041	179,700
55510 - Annual Awards Banquet									
55515 · Banquet - Venue & Food	-	-	-	-	-	-	-	-	15,000
55520 · Awards & Programs	-	-	-	-	-	-	-	-	6,000
<b>Total 55500 · Events</b>	3,000	8,470	-	-	11,470	-	22,940	136,041	211,260
56000 · Chairman									
56020 · Volunteer Recognition	-	-	-	-	-	-	-	-	1,800
56030 · Contingency	100	100	100	100	100	-	1,000	1,000	1,200
56075 · Travel Expenses	-	-	-	-	-	-	-	-	-
56200 · Legal Council	-	-	-	-	-	-	-	-	3,000
<b>Total 56000 · Chairman</b>	100	100	100	100	100	-	1,000	1,000	6,000
57000 · Treasurer									
57200 · Fees-Filing	-	-	-	-	-	-	160	186	186
57300 · Fees-Accounting & Audit	1,350	1,350	1,350	1,350	1,350	1,350	22,600	21,200	32,400
57400 - Consulting Services	300	300	300	300	-	-	3,000	-	-
57500 · Bank Service Charges	80	80	80	80	80	80	960	1,097	1,320
57700 · Insurance	-	-	-	-	-	-	1,067	1,070	1,070
<b>Total 57000 · Treasurer</b>	1,730	1,730	1,730	1,730	1,430	1,430	27,787	23,553	34,976
58000 · Officials									
58300 · Supplies/Copying	350	100	100	350	100	-	1,200	1,200	2,000
58400 · Rule Books	1,850	-	-	-	-	-	1,850	2,000	2,000
58500 · Equipment	-	-	-	-	-	-	-	-	500
58600 · Clinics	-	-	-	-	-	-	-	10,000	29,000
58700 · Motivational(Recruit/Retain)	-	-	-	-	-	-	-	4,000	9,500
58800 · National Evaluators	-	1,200	-	-	1,200	-	2,400	3,000	4,200
58900 · Officials to National Meets	-	-	-	-	-	-	-	5,000	7,000
58950 · Lodging for Officials	-	-	-	-	-	-	-	4,000	8,000
<b>Total 58000 · Officials</b>	2,200	1,300	100	350	1,300	-	5,450	29,200	62,200

	Mar	Apr	May	Jun	Jul	Aug	20-21 New 12 Month	2020-21 WCS	2020-21 Original
59000 · Volunteers									
59050 · Athlete Rep Programs	800	800	800	800	800	-	8,000	8,000	13,000
59100 · Officials Background Check	18	-	-	-	18	-	54	170	170
59200 · Background Reimbursement	-	-	-	-	-	-	-	1,000	1,600
59300 · Event Per Diem Allowance	-	-	-	-	-	1,400	1,400	3,900	4,300
59400 · Seminars / Clinics	-	-	2,000	-	-	-	2,000	3,500	6,000
59450 · Safe Sport Program	250	250	250	250	250	-	1,500	2,500	5,000
59500 · Meetings							-		
59505 · Board of Directors	-	-	-	-	-	-	-	275	1,375
59510 · House of Delegates	-	-	-	-	-	-	-	3,000	7,000
59515 · Z4 HOD/BOD Attendance	-	-	-	-	-	-	-	200	2,000
60200 · USAS Convention							-		
60205 · Delegates	-	-	-	-	-	-	-	-	20,000
60215 · Athletes	-	-	-	-	-	-	-	-	4,400
<b>Total 59000 · Volunteers</b>	<b>1,068</b>	<b>1,050</b>	<b>3,050</b>	<b>1,050</b>	<b>1,068</b>	<b>1,400</b>	<b>12,954</b>	<b>22,545</b>	<b>64,845</b>
62000 · Marketing									
62100 · Web Site/Internet	-	150	-	-	150	-	752	934	2,240
<b>Total 62000 · Marketing</b>	<b>-</b>	<b>150</b>	<b>-</b>	<b>-</b>	<b>150</b>	<b>-</b>	<b>752</b>	<b>934</b>	<b>2,240</b>
63000 · Office Expenses									
63100 · Telephone & Internet	160	160	160	160	160	160	1,920	1,920	1,920
63150 · Conference Call Services	-	-	-	-	-	-	600	1,200	2,900
63300 · Postage	40	40	40	40	40	40	500	780	960
63400 · Supplies/Copying	300	300	300	300	300	150	3,000	3,000	3,000
63450 · Donations to other organization	-	-	-	-	-	-	-	-	-
63500 · Mileage	-	-	-	-	-	-	-	-	100
63600 · Repair & Maintenance	-	-	-	-	-	-	-	-	50
63625 · Office Equipment Purchases	-	50	-	50	-	-	250	700	1,400
63675 · Software Purchases	232	232	132	132	132	132	1,786	500	800
63700 · Storage Rental	470	490	490	490	521	521	7,062	7,006	7,030
63800 · Office Space	-	-	-	-	-	-	2,998	5,709	16,909
63850 · Staff Meetings	-	-	-	-	-	-	-	200	1,350
<b>Total 63000 · Office Expenses</b>	<b>1,202</b>	<b>1,272</b>	<b>1,122</b>	<b>1,172</b>	<b>1,153</b>	<b>1,003</b>	<b>18,116</b>	<b>21,015</b>	<b>36,419</b>
70000 · Staff Expenses									
70100 · Payroll									
70105 · Salary & Wages	20,316	20,500	20,500	20,500	20,500	20,500	241,038	251,388	302,051
70110 · Employer Taxes	1,502	1,572	1,572	1,572	1,572	1,572	19,093	22,863	26,278
70112 · Workers Comp Expense	405	-	-	405	-	-	1,620	1,620	3,021
70115 · PTO Expense	205	205	205	205	205	205	2,460	2,500	2,500
70150 · Payroll Processing	129	129	129	129	129	129	1,586	1,550	2,000
66000 · Payroll Expenses	-	-	-	-	-	-	-	-	-
<b>Total 70000 · Staff Expenses</b>	<b>22,558</b>	<b>22,406</b>	<b>22,406</b>	<b>22,811</b>	<b>22,406</b>	<b>22,406</b>	<b>265,797</b>	<b>279,921</b>	<b>335,850</b>

	Mar	Apr	May	Jun	Jul	Aug	20-21 New 12 Month	2020-21 WCS	2020-21 Original
<b>Total Expenses</b>	45,933	43,403	30,158	40,252	45,752	124,349	<b>589,731</b>	<b>865,490</b>	<b>1,217,495</b>
<b>Net Ordinary Income</b>	(20,573)	(30,723)	(3,181)	(1,498)	(19,613)	(84,232)	<b>(282,652)</b>	<b>(97,607)</b>	<b>(285,683)</b>
Total Income							<b>304,137</b>	<b>767,884</b>	<b>931,812</b>
86000 · Wells Fargo Investment Fee	-	(7,340)	-	-	(7,340)	-	<b>(29,360)</b>	<b>(31,100)</b>	(32,800)
87000 · Foreign Tax Withholding WF Inv	-	-	-	(280)	-	(280)	<b>(1,120)</b>	<b>(540)</b>	(540)
88000 - Pacific Swimming Grants	-	-	-	-	-	-	-	-	-
88100 - Disaster Grants	-	-	-	-	-	-	-	350,000	50,000
89000 - Trials Events	-	-	-	92,000	-	-	<b>92,000</b>	<b>92,000</b>	-
89100 · Website Upgrade	-	-	-	-	-	-	-	inactive	inactive
89200 · Special Projects	-	-	-	-	-	-	-	inactive	inactive
							<b>92,000</b>	<b>442,000</b>	50,000
Senior Athletes							<b>81,650</b>	<b>155,175</b>	<b>207,800</b>
Age Group Athletes (							<b>138,595</b>	<b>271,996</b>	<b>352,665</b>
Coach Support (Travel and Education)							<b>23,450</b>	<b>32,400</b>	<b>42,800</b>
DEI (Awareness, Grants, Camps)							<b>15,580</b>	<b>31,650</b>	<b>55,000</b>
Program Support (Officials, Safesport, Ath Reps)							<b>14,950</b>	<b>29,700</b>	<b>51,200</b>
Recognition (Awards, Awards Banquet)							-	-	<b>21,000</b>
Education (Clinics and Convention)							<b>2,000</b>	<b>13,500</b>	<b>59,400</b>
Administration (Board, Overhead and Staff Expense)							<b>47,709</b>	<b>51,148</b>	<b>91,780</b>