

Pacific Swimming 2016-17

Budget

				2013 Actual	Jan-Aug 14 Actuals	2014-15 Actuals	2015-16 Budget	YTD Actuals	2016-17 Budget	2015-16 Explanations
								3/18/2016		
			<b>Income</b>							
			11000 · Membership							
			11005 · Athlete	1,247,060	439,065	1,391,970	1,346,500	1,139,593	1,355,420	17130 AA, 2294 SA, 340 O
			11010 · Non-Athlete	87,894	29,400	92,188	98,600	95,761	105,740	1555 NA
			11015 · Club	33,145	7,225	30,325	28,000	29,562	32,075	126 Club, 8 SC, 6 L
			11030 · Overpayments		420	-	-	42	-	
			<b>Total 11000 · Membership</b>	<b>1,368,099</b>	<b>476,110</b>	<b>1,514,483</b>	<b>1,473,100</b>	<b>1,264,958</b>	<b>1,493,235</b>	
			51000 · USA SWIM FEES							
			51015 · Annual Athlete	(838,534)	(299,880)	(895,422)	(916,000)	(789,503)	(960,980)	
			51020 · Seasonal	(92,182)	(48,090)	(82,815)	(69,000)	(38,730)	(68,820)	
			51030 · Non-Athlete	(74,319)	(25,450)	(80,875)	(78,300)	(72,954)	(87,080)	
			51040 · Club / Organization	(10,120)	(2,570)	(9,180)	(8,080)	(8,630)	(9,560)	
			51045 · Volunteer(s) of the Year		-	(1,000)	(1,000)	(1,000)	(1,000)	
			<b>Total 51000 · USA SWIM FEES</b>	<b>(1,018,502)</b>	<b>(375,990)</b>	<b>(1,069,292)</b>	<b>(1,072,380)</b>	<b>(910,817)</b>	<b>(1,127,440)</b>	
			<b>Total Membership - USA Swim Dues</b>	<b>349,598</b>	<b>100,120</b>	<b>445,695</b>	<b>400,720</b>	<b>354,141</b>	<b>365,795</b>	
			11500 · Meet Fees LSC							
			11505 · Entry Fees	386,527	263,497	577,890	600,000	282,940	600,000	Estimate **
			11510 · Sanctions	10,665	7,685	10,856	8,000	5,490	8,000	
			11515 · Late Payment Penalty	3,838	1,058	2,854	600	899	450	
			<b>Total 11500 · Meet Fees LSC</b>	<b>401,030</b>	<b>272,240</b>	<b>591,600</b>	<b>608,600</b>	<b>289,328</b>	<b>608,450</b>	
			12500 · Age Group Program - Co-Pay							
			12505 · Western Zone	17,280	36,875	69,000	39,000	-	36,000	Roseville 72 athletes@\$500
			12510 · Pacific Coast	2,970	12,320	6,960	10,080	10,080	3,680	Pacifica 32 athletes@ \$115
			12515 · Zone All-Star Meet	23,750	21,600	17,450	19,110	18,005	19,110	Zone 3 - 294 athletes @\$65
			12520 · NACC	23,660	39,000	28,800	41,600	-	-	Not Attending
			<b>Total 12500 · Age Group Program - Co-Pa</b>	<b>67,660</b>	<b>109,795</b>	<b>122,210</b>	<b>109,790</b>	<b>28,085</b>	<b>58,790</b>	
			13000 · Camp Program - Co-Pay							
			13005 · SR Olympic Training Center	-	6,075	7,200		-	7,200	\$300 co-pay
			13010 · 11/12 JO Camp	3,050	2,295	3,120	2,880	2,940	2,880	Feb/Mar \$60 co-pay
			13015 · Adam Szmidt 10 & Under	750	540	450	720		720	Apr/May \$15 co-pay
			13030 · 13-18 Junior Leadership Camp	2,940	-	2,580	3,000	-	3,000	Sept \$60 co-pay
			13035 · Diversity Camp	750	-	945	600	730	600	Nov/Dec \$15 co-pay
			<b>Total 13000 · Camp Program - Co-Pay</b>	<b>7,490</b>	<b>8,910</b>	<b>14,295</b>	<b>7,200</b>	<b>3,670</b>	<b>14,400</b>	
			14000 · Marketing Income							
			14035 · Website Ads	300	200	350	500	350	500	10 Ads @ \$50/month
			<b>Total 14000 · Marketing Income</b>	<b>300</b>	<b>200</b>	<b>350</b>	<b>500</b>	<b>350</b>	<b>500</b>	
			16000 · Other Income							
			16005 · Meet Reg Surcharge	6,077	3,960	4,409	6,000	3,645	6,000	
			16006 · Meet Reg Rebate	(5,025)	(3,300)	(3,249)	(5,200)	(2,230)	(5,200)	

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			2013 Actual	Jan-Aug 14 Actuals	2014-15 Actuals	2015-16 Budget	YTD Actuals	2016-17 Budget	2015-16 Explanations
		16010 · Awards Banquet	1,630	-	3,245	3,250	3,110	3,250	ticket \$25
		16040 · Fines	200	150	1,975	600	150	600	No-Show Fines
		16050 · Contributions	74	75	123	-	695	-	
		16060 · Returned Check Fee	100	75	75	200	175	200	
		<b>Total 16000 · Other Income</b>	<b>3,056</b>	<b>960</b>	<b>6,578</b>	<b>4,850</b>	<b>5,545</b>	<b>4,850</b>	
		17000 · Interest Income	278	236	292	250	158	240	LSC Savings Account
		18000 · Point Redemption from CC	2,500	2,000	4,000	3,000	1,000	3,000	
		<b>Total Income</b>	<b>831,911</b>	<b>494,461</b>	<b>1,185,020</b>	<b>1,134,910</b>	<b>682,277</b>	<b>1,056,025</b>	
		<b>Gross Profit</b>	<b>831,911</b>	<b>494,461</b>	<b>1,185,020</b>	<b>1,134,910</b>	<b>682,277</b>	<b>1,056,025</b>	
		<b>Expense</b>							
		52000 · NATIONAL/SENIOR PROGRAM							
		52010 · Meet Support	18,791	5,500	-	10,000	-	10,000	
		52015 · Pro Swim Series, Other	9,300	12,900	12,000	10,000	3,000	10,500	
		52020 · Sr. National Champs	18,550	11,025	29,400	31,750	5,760	29,750	
		52035 · Jr. - Champ Meets	90,437	30,400	79,500	80,000	55,280	72,000	
		52040 · Open Water Programs	-	475	1,320	1,800	-	1,800	
		52060 · Club-Coach Travel	14,650	5,100	12,700	15,000	5,820	30,000	Coming - New program
		52070 · Club Development/Education	8,367	4,059	5,484	15,000	13,350	25,000	
		52080 · USAS/PC Coach Mentor Progra	-	-	-	1,000	-	4,000	
		52095 · Sectionals		17,500	18,800	22,000	15,400	25,000	
		52100 · Futures			40,800	-		45,000	
		<b>Total 52000 · NATIONAL/SENIOR PROGR</b>	<b>185,295</b>	<b>100,243</b>	<b>221,197</b>	<b>186,550</b>	<b>98,610</b>	<b>253,050</b>	
		54000 · AGE GROUP PROGRAMS							
		54010 · Pac Coast All Star Meet	9,069	23,766	12,664	20,225	20,129	7,590	Pacifica, CA
		54015 · Western Zone Meet	43,524	69,719	137,207	83,900	-	72,220	Roseville, CA
		54020 · NACC Meet	69,834	100,600	53,651	83,035	-	-	Not Attending
		54030 · JO/FW Signing Bonus	8,000	8,000	5,000	14,000	-	20,000	\$4000 2-FW; \$2000 6-JO
		54150 · ZAM-Host Zone	4,200	3,174	5,000	5,000	-	5,000	Host - Zone 3
		54175 · ZAM Expenses		43,787	31,179	40,556	38,280	40,205	
		54300 · Medals	-	-	5,779	5,000	(1,539)	5,000	A Medals Move?
		<b>Total 54000 · AGE GROUP PROGRAMS</b>	<b>134,628</b>	<b>249,046</b>	<b>250,481</b>	<b>251,716</b>	<b>56,870</b>	<b>150,015</b>	
		54500 · CAMP PROGRAM							
		54510 · SR Olympic Training Center	-	15,307	21,756		-	20,000	No Camps Chair
		54515 · 11/12 JO Camp	8,948	6,278	7,339	8,500	7,524	8,500	
		54520 · Adam Szmidt 10 & Under	2,601	4,082	778	4,000		4,000	
		54535 · 13-18 Jr. Leadership Camp	9,047	-	8,592	12,000	-	12,000	
		54550 · Diversity Camp	1,914	-	3,151	4,000	187	1,000	
		<b>Total 54500 · CAMP PROGRAM</b>	<b>22,511</b>	<b>25,667</b>	<b>41,617</b>	<b>28,500</b>	<b>7,712</b>	<b>45,500</b>	

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			2013 Actual	Jan-Aug 14 Actuals	2014-15 Actuals	2015-16 Budget	YTD Actuals	2016-17 Budget	2015-16 Explanations
		54600- DISABILITY							
		54610 - Travel	500	2,000	-	2,000	-	2,000	
		54620- Grants/Programs	-	4,000	-				2014 grant still in use
		<b>Total 54600 DISABILITY</b>	<b>500</b>	<b>6,000</b>	<b>-</b>	<b>2,000</b>	<b>-</b>	<b>2,000</b>	
		55000 · DIVERSITY							
		55100 · Diversity Program Grants	35,942	16,500	32,680	28,000	7,400	25,000	
		55150 - MEFAP				17,000	1,627	10,000	
		55200 · Awareness Fund	-	-	967	1,000		3,000	
		55300 · Fred Siegrist Scholarship	-	-	-	500	170	500	
		55400 · Diversity Camp Donation	-	1,562	-				even years
		<b>Total 55000 · DIVERSITY</b>	<b>35,942</b>	<b>18,062</b>	<b>33,647</b>	<b>46,500</b>	<b>9,197</b>	<b>38,500</b>	
		55500 · EVENTS							
		55505 · FW/JO/Speedo		(1,918)	22,498	5,000	(13,487)	5,000	Awards, CC Fees
		55510 - Host PAC All Star Meet	14,731	-	-	-	-	10,000	
		55515 · Banquet - Venue & Food	7,198	-	12,446	14,000	11,822	12,500	
		55520 · Awards	2,155	-	1,588	2,000	2,956	5,500	added towels \$25
		<b>Total 55500 · EVENTS</b>	<b>24,085</b>	<b>(1,918)</b>	<b>36,531</b>	<b>21,000</b>	<b>1,291</b>	<b>33,000</b>	
		56000 · CHAIRMAN							
		56020 · Volunteer Recognition	3,347	-	-	250	-	250	
		56030 · Contingency	1,087	1,196	694	2,000	221	2,000	
		56075 · Travel Expenses	823	190	532	1,000	345	1,000	
		56200 - Legal Counsel	3,000	3,000	3,000	5,000	3,000	5,000	
		<b>Total 56000 · CHAIRMAN</b>	<b>8,257</b>	<b>4,385</b>	<b>4,227</b>	<b>8,250</b>	<b>3,566</b>	<b>8,250</b>	
		57000 · TREASURER							
		57200 · Fees-Filing	160	150	95	150	230	150	
		57300 · Fees-Accounting & Audit	35,519	28,352	53,031	31,000	24,600	28,000	
		57500 · Bank Service Charges	1,841	436	540	400	159	400	
		57700 · Insurance	663	594	1,038	1,100	220	1,100	Equipment
		<b>Total 57000 · TREASURER</b>	<b>38,182</b>	<b>29,532</b>	<b>54,705</b>	<b>32,650</b>	<b>25,209</b>	<b>29,650</b>	
		58000 · OFFICIALS							
		58300 · Supplies/Copying	2,300	3,087	1,326	3,000	621	2,500	
		58400 · Rule Books	2,344	3,604	2,838	3,000	2,980	3,500	
		58500 · Equipment	1,007	951	1,060	1,300	-	1,300	
		58600 · Clinics	25,217	-	19,593	22,000	21,936	24,000	
		58700 · Motivational(Recruit/Retain)	2,352	7,449	8,002	7,500	7,025	9,000	
		58800 · National Evaluators	2,783	5,264	3,276	8,100	1,151	7,000	
		58900 · Officials to National Meets	2,598	1,750	1,050	3,700	2,466	6,850	
		58950 · Lodging for Officials	4,599	3,937	4,159	8,850	723	10,250	
		<b>Total 58000 · OFFICIALS</b>	<b>43,200</b>	<b>26,042</b>	<b>41,304</b>	<b>57,450</b>	<b>36,902</b>	<b>64,400</b>	

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			2013 Actual	Jan-Aug 14 Actuals	2014-15 Actuals	2015-16 Budget	YTD Actuals	2016-17 Budget	2015-16 Explanations
		59000 · VOLUNTEERS							
		59100 · Officials Background Check	-	169	113	150	73	150	
		59200 · Background Reimbursement	1,940	106	1,982	1,500	427	1,000	
		59300 · Coach / Manager Stipend	4,150	6,650	5,400	4,900	700	4,300	PAC-100 WZ-200 OTC-200
		59400 · Seminars / Clinics	2,009	1,372	2,787	3,500	744	5,000	
		59500 · Meetings	-						
		59505 · Board of Directors	1,139	1,483	1,397	2,200	1,065	2,000	
		59510 · House of Delegates	12,472	2,141	3,074	5,500	1,130	6,000	
		59515 · Zone 4 HOD/BOD Attenda	1,699	1,117	1,511	1,750	798	1,750	
		60200 · USAS Convention				-			
		60205 · Delegates	12,215	-	15,747	23,000	17,186	17,625	Atlanta, GA (15 Delegates)
		60215 · Athletes	1,164	-	2,043	3,350	2,641	2,540	2 athletes
		<b>Total 59000 · VOLUNTEERS</b>	<b>36,787</b>	<b>13,038</b>	<b>34,053</b>	<b>45,850</b>	<b>24,764</b>	<b>40,365</b>	
		62000 · MARKETING							
		62100 · WEB SITE/INTERNET	1,647	610	4,566	840	3,287	1,440	
		62200 · Website Maintenace	-	75	-	1,500	95	2,500	
		<b>Total 62000 · MARKETING</b>	<b>1,647</b>	<b>685</b>	<b>4,566</b>	<b>2,340</b>	<b>3,382</b>	<b>3,940</b>	
		63000 · OFFICE EXPENSES							
		63100 · Telephone & Internet	6,439	4,146	6,449	6,400	2725.24	6,400	
		63150 · Conference Call Services	1,770	1,250	1,720	2,000	1361.71	2,000	
		63300 · Postage	5,496	2,284	5,174	6,250	1380.16	6,250	
		63400 · Supplies/Copying	4,925	2,372	2,488	3,500	1905.72	3,500	
		63500 · Mileage	-	-	46	125		125	
		63450 Donations to other organizations	1,991	-	1,344	200		200	
		63600 · Repair & Maintenance	148	598	409	210		400	
		63625 · Equipment Purchases	921	196	969	1,400	1108.14	1,400	
		63650 · Computer Purchases	610	621	1,210	1,305	1302.48	2,000	
		63675 · Software Purchases	595	301	1,568	3,200	519.56	2,980	includes Rightnetworks hosting
		63700 · Storage Rental	4,171	2,243	4,030	4,360	3060.43	4,520	Records, Apparel, Dropbox
		63800 · Office Lease	-	-		11,100	4983.37	16,800	
		63850 · Other office/lease expenses	-	-	-	2,410		2,000	conference rooms, parking
		<b>Total 63000 · OFFICE EXPENSES</b>	<b>36,470</b>	<b>14,010</b>	<b>28,205</b>	<b>42,460</b>	<b>18,347</b>	<b>48,575</b>	
		<b>Total 70000 · STAFF EXPENSES</b>	<b>119,988</b>	<b>77,119</b>	<b>138,685</b>	<b>240,860</b>	<b>130,338</b>	<b>255,700</b>	
		70200 · CONTRACTORS							
		70205 · Registration Contractor	4,800	4,200	7,200	7,200	4,200	7,200	\$600/month
		70220 · Email Administrator			573	525	-	-	
		<b>Total 70200 · CONTRACTORS</b>	<b>4,800</b>	<b>4,200</b>	<b>7,773</b>	<b>7,725</b>	<b>4,200</b>	<b>7,200</b>	
		<b>Total Expense</b>	<b>692,292</b>	<b>566,112</b>	<b>896,991</b>	<b>973,851</b>	<b>420,388</b>	<b>980,145</b>	
		<b>88100 - Board Designated Fund</b>			<b>112,206</b>	<b>96,500</b>	<b>77,200</b>	<b>56,175</b>	
		<b>Net ordinary Income</b>	<b>139,619</b>	<b>(71,651)</b>	<b>288,029</b>	<b>64,559</b>	<b>184,690</b>	<b>19,705</b>	

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				Other Income							
				Investment Portfolio							
				Dividend and Interest	69,259		71,669	74,678		76,000	December 31 Amount
				Wells Fargo Investment Fee	(20,305)	(16,578)	(24,127)	(28,000)	(12,335)	(26,000)	
				Foreign Tax	-	(1,318)	(961)	(2,000)	(318)	(1,000)	
				Olympic Trials, Grants Special Improvements							
				88000 - Annual Grant Awards	52,500	25,000	-	40,000	20,182	40,000	
				89000 - Olympic Trials	-	-	-	73,200	-	19,500	World Trials
				89100 - Website Upgrade	26,790	13,294	5,781	-	-	-	
				89115 - Special Projects - Time Verification				20,000		20,000	
				89200 - Special Projects - OME Discovery		-	-	25,000	-	25,000	
				Total Other Expense	79,290	38,294	5,781	158,200	20,182	104,500	