

Pacific Swimming
Estimated Annual Budget
September 2018 through August 2019

	SCFW		LCFW		TOTAL		\$ Over Budget
	Actuals	Budget	Actuals	Budget	Actuals	Budget	
Ordinary Income/Expense							
Income							
11700 · Pacific Hosted Meets							
11705 · Entry Fees	72,760	86,000	72,930	86,000	145,690	172,000	(26,310)
Total 11700 · Pacific Hosted Meets	<u>72,760</u>	<u>86,000</u>	<u>72,930</u>	<u>86,000</u>	<u>145,690</u>	<u>172,000</u>	<u>(26,310)</u>
Total Income	<u>72,760</u>	<u>86,000</u>	<u>72,930</u>	<u>86,000</u>	<u>145,690</u>	<u>172,000</u>	<u>(26,310)</u>
Gross Profit	72,760	86,000	72,930	86,000	145,690	172,000	(26,310)
Expense							
55500 · Events							
55506 · Event Operations							
55506A · Purchases- Meet Supplies & Equi	1,389		2,441		3,829		
Total 55506 · Event Operations	<u>1,389</u>		<u>2,441</u>		<u>3,829</u>		
55508 · Pacific Hosted Meets							
55502B · Far Western Awards	3,076	3,500	3,792	3,500	6,868	7,000	(132)
55508A · Professional Services	17,440	18,100	8,279	10,000	25,719	28,100	(2,381)
55508B · Host Subsidy	35,000	35,000	35,000	35,000	70,000	70,000	0
55508C · Facility Rental	6,000	10,000	15,000	15,000	21,000	25,000	(4,000)
55508D · Hospitality	2,000	3,500	2,097	3,500	4,097	7,000	(2,903)
55508E · Swag, Tags and Other	7,076	8,900	6,019	8,900	13,095	17,800	(4,705)
55508F · Credit Card Discount	3,738	5,000	2,993	4,000	6,730	9,000	(2,270)
55508G · Staff Expense	1,282	0	324	0	1,606	0	1,606
55508H · Rentals	463	0	0	0	463	0	463
Total 55508 · Pacific Hosted Meets	<u>76,075</u>	<u>84,000</u>	<u>73,503</u>	<u>79,900</u>	<u>149,579</u>	<u>163,900</u>	<u>(14,321)</u>
Total Expense	<u>77,464</u>	<u>84,000</u>	<u>75,944</u>	<u>79,900</u>	<u>153,408</u>	<u>163,900</u>	<u>(10,492)</u>
Net Ordinary Income	(4,704)	2,000	(3,014)	6,100	(7,718)	8,100	(15,818)

Note: Facility Rental Fees have not been accrued. No invoices have been received
Event Operations are equipment purchases that will be used at all Far Western meets.
This P&L does not reflect coach credentials as the net to Pacific is \$0
Both SCSC and OAPB netted \$30K after expenses.

Pacific Swimming
Profit & Loss Detail — SCFW
 April 2019

Date	Name	Memo	Amount	Balance
Ordinary Income/Expense				
Income				
11700 · Pacific Hosted Meets				
11705 · Entry Fees				
04/02/2019	Gilroy Gators Swim Team	SCFW Refund entry error	-199.00	-199.00
04/02/2019	Don Tran	SCFW Refund entry error	-87.00	-286.00
04/02/2019	Alex Roedling	SCFW Refund entry error	-127.00	-413.00
04/02/2019	Quicksilver Swimming	SCFW Refund entry error	-75.00	-488.00
04/07/2019	LSC - Pacific Swimming	SC Splash Fee	10,240.00	9,752.00
04/07/2019	LSC - Pacific Swimming	FW Individual Event Entry Fee	53,810.00	63,562.00
04/07/2019	LSC - Pacific Swimming	FW Relay Entry Fees	5,420.00	68,982.00
04/07/2019	LSC - Pacific Swimming	Far Western Individual Late Entry Fee	2,060.00	71,042.00
04/07/2019	LSC - Pacific Swimming	Far Western Late Entry Service Fee	975.00	72,017.00
04/07/2019	LSC - Pacific Swimming	Far Western Individual Surcharge	88.00	72,105.00
04/07/2019	LSC - Pacific Swimming	FW Individual Event Entry Fee	470.00	72,575.00
04/07/2019	LSC - Pacific Swimming	FW Relay Entry Fees	160.00	72,735.00
04/07/2019	LSC - Pacific Swimming	Service Fee for Processing Hytek Entries	100.00	72,835.00
04/10/2019	Crow Canyon Sharks	Refund SCFW Late Fee Surcharge	-75.00	72,760.00
Total 11705 · Entry Fees			72,760.00	72,760.00
11710 · Coach Credentials				
04/07/2019	LSC - Pacific Swimming	Far Western Coach Credential/Deck Pass	2,250.00	2,250.00
04/07/2019	ATM DEPOSIT	Deposit	270.00	2,520.00
04/07/2019	ATM DEPOSIT	Deposit	10.00	2,530.00
04/30/2019	Santa Clara Swim Club	Deck Pass Sales	-2,530.00	0.00
Total 11710 · Coach Credentials			0.00	0.00
Total 11700 · Pacific Hosted Meets			72,760.00	72,760.00
Total Income			72,760.00	72,760.00
Gross Profit			72,760.00	72,760.00
Expense				
55500 · Events				
55506 · Event Operations				
55506A · Purchases- Meet Supplies & Equi				
04/04/2019	Fast Signs	Signs for Far Western Meets	233.22	233.22
04/10/2019	Lincoln Aquatics	Backstroke Flags take up reels	346.91	580.13
04/30/2019		Backstroke Flags	590.71	1,170.84
04/30/2019		Signs	217.99	1,388.83
Total 55506A · Purchases- Meet Supplies & Equi			1,388.83	1,388.83
Total 55506 · Event Operations			1,388.83	1,388.83
55508 · Pacific Hosted Meets				

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Accrual Basis

Pacific Swimming
Profit & Loss Detail
April 2019

Date	Name	Memo	Amount	Balance
55502B · Far Western Awards				
04/09/2019	Crown Awards	17-18 High Point Awards (Tax and shipping i...	51.18	51.18
04/30/2019		SCFW Awards (2470.20) & S/H (264.40)	2,734.60	2,785.78
04/30/2019		SCFW HP Team Awards (84.28) & S/H (17....	102.16	2,887.94
04/30/2019		SCFW Individual HP Awards (130.52) & S/H ...	188.37	3,076.31
Total 55502B · Far Western Awards			3,076.31	3,076.31
55508A · Professional Services				
04/11/2019	Fastlane Tek, Inc.	SCFW Computer, Timing and Scoreboard	17,440.00	17,440.00
Total 55508A · Professional Services			17,440.00	17,440.00
55508B · Host Subsidy				
04/07/2019		SCFW Host Contract Payment	30,000.00	30,000.00
04/30/2019		Host Subsidy	5,000.00	35,000.00
Total 55508B · Host Subsidy			35,000.00	35,000.00
55508C · Facility Rental				
04/07/2019		Accrual SCFW Facility Rental	6,000.00	6,000.00
Total 55508C · Facility Rental			6,000.00	6,000.00
55508D · Hospitality				
04/30/2019		SCFW Hospitality Subsidy	2,000.00	2,000.00
Total 55508D · Hospitality			2,000.00	2,000.00
55508E · Swag, Tags and Other				
04/30/2019		Allocate Use Tax - Bag Tags	216.14	216.14
04/30/2019		Swag	2,508.86	2,725.00
04/30/2019		SCFW Pins (1220.18) & S/H 226.76	1,446.94	4,171.94
04/30/2019		SCFW Bag Tags (1987.41) S/H (186.12)	2,173.53	6,345.47
04/30/2019		FW BackPacks	730.85	7,076.32
Total 55508E · Swag, Tags and Other			7,076.32	7,076.32
55508F · Credit Card Discount				
04/07/2019	LSC - Pacific Swimming	Credit Card Discount Far Western	3,585.93	3,585.93
04/07/2019	LSC - Pacific Swimming	Credit Card Discount Far Western	151.75	3,737.68
Total 55508F · Credit Card Discount			3,737.68	3,737.68
55508G · Staff Expense				
04/15/2019		Homeaway Deposit refund	-300.00	-300.00
04/30/2019		Staff SCFW Lodging and Deposit	1,336.00	1,036.00
04/30/2019	Diana H. Fetterman	Mileage Reimbursement for SCFW	145.06	1,181.06
04/30/2019	Cindy Rowland	SCFW Mileage Reimbursement	100.98	1,282.04

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Accrual Basis

Pacific Swimming
Profit & Loss Detail
April 2019

<u>Date</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>	<u>Balance</u>
	Total 55508G · Staff Expense		1,282.04	1,282.04
	55508H · Rentals			
04/01/2019		Brentwood Petroleum for Uhaul	13.08	13.08
04/03/2019	U Haul		238.92	252.00
04/25/2019		Gas for Uhaul	56.49	308.49
04/25/2019	U Haul	Pick up SCFW Equipment	154.61	463.10
	Total 55508H · Rentals		463.10	463.10
	Total 55508 · Pacific Hosted Meets		76,075.45	76,075.45
	Total 55500 · Events		77,464.28	77,464.28
	Total Expense		77,464.28	77,464.28
	Net Ordinary Income		-4,704.28	-4,704.28
	Net Income		-4,704.28	-4,704.28

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 Accrual Basis

Pacific Swimming
Profit & Loss Detail - LCFW
 July through August 2019

Date	Name	Memo	Amount	Balance
Ordinary Income/Expense				
Income				
11700 · Pacific Hosted Meets				
11705 · Entry Fees				
07/28/2019	LSC - Pacific Swimming	Far Western Individual Surcharge	11,850.00	11,850.00
07/28/2019	LSC - Pacific Swimming	FW Individual Event Entry Fee	46,650.00	58,500.00
07/28/2019	LSC - Pacific Swimming	FW Relay Entry Fees	11,880.00	70,380.00
07/28/2019	LSC - Pacific Swimming	Far Western Individual Late Entry Fee	1,380.00	71,760.00
07/28/2019	LSC - Pacific Swimming	Far Western Relay - Late Entry	40.00	71,800.00
07/28/2019	LSC - Pacific Swimming	Far Western Late Entry Service Fee	975.00	72,775.00
07/28/2019	LSC - Pacific Swimming	Service Fee for Processing Hytek Entries	400.00	73,175.00
07/28/2019	LSC - Pacific Swimming	Far Western Late Entry Service Fee	75.00	73,250.00
07/28/2019	LSC - Pacific Swimming	Far Western Entry Oddities - Variance to Me...	-320.00	72,930.00
Total 11705 · Entry Fees			72,930.00	72,930.00
11710 · Coach Credentials				
07/28/2019	LSC - Pacific Swimming	Far Western Coach Credential/Deck Pass	1,830.00	1,830.00
07/28/2019	LSC - Pacific Swimming	Far Western Coach Credential/Deck Pass	70.00	1,900.00
07/31/2019	Orinda Aquatics	150 OME, 40 Cash	-1,900.00	0.00
Total 11710 · Coach Credentials			0.00	0.00
Total 11700 · Pacific Hosted Meets			72,930.00	72,930.00
Total Income			72,930.00	72,930.00
Gross Profit			72,930.00	72,930.00
Expense				
55500 · Events				
55506 · Event Operations				
55506A · Purchases- Meet Supplies & Equi				
07/17/2019	Hy- Tek		2,175.74	2,175.74
07/24/2019	Home Depot	Bucket Fan and Batteries	199.89	2,375.63
08/16/2019		Containers for Backstroke Wedges	64.92	2,440.55
Total 55506A · Purchases- Meet Supplies & Equi			2,440.55	2,440.55
Total 55506 · Event Operations			2,440.55	2,440.55
55508 · Pacific Hosted Meets				
55502B · Far Western Awards				
07/08/2019	Hasty Awards	S/H Team HP Banners	19.54	19.54
07/08/2019	Hasty Awards	Banners (\$74.85); Use Tax (\$6.55)	81.40	100.94
07/09/2019	Crown Awards	LCFW High Point Awards	295.94	396.88
07/23/2019	Crown Awards		-2.18	394.70
07/31/2019	Crown Awards	HP Winner Tie	21.90	416.60

**Pacific Swimming
 Profit & Loss Detail
 July through August 2019**

Date	Name	Memo	Amount	Balance
07/31/2019		LCFW Awards	3,375.12	3,791.72
		Total 55502B · Far Western Awards	3,791.72	3,791.72
		55508A · Professional Services		
07/18/2019		Computer Operators Lodging for FW	978.56	978.56
07/26/2019	Larry Rice	Far Western Timing Services	5,300.00	6,278.56
07/31/2019	Curtiss Kikuta	Computer Operator	2,000.00	8,278.56
		Total 55508A · Professional Services	8,278.56	8,278.56
		55508B · Host Subsidy		
07/31/2019		LCFW Host Subsidy	5,000.00	5,000.00
07/31/2019	Orinda Aquatics	Host Subsidy	30,000.00	35,000.00
		Total 55508B · Host Subsidy	35,000.00	35,000.00
		55508C · Facility Rental		
07/31/2019	Orinda Aquatics	Facility Rental	15,000.00	15,000.00
		Total 55508C · Facility Rental	15,000.00	15,000.00
		55508D · Hospitality		
07/13/2019	Safeway		6.48	6.48
07/23/2019	Sams Club	Ice Tea for Officials	24.24	30.72
07/23/2019	Costco	Gatorade and Coolers	30.57	61.29
07/27/2019		Popsicles for Officials	11.00	72.29
07/29/2019	Costco		-30.57	41.72
07/31/2019	Cindy Rowland	Drinks for officials at JOs	55.44	97.16
07/31/2019	Orinda Aquatics	Hospitality Stipend	2,000.00	2,097.16
		Total 55508D · Hospitality	2,097.16	2,097.16
		55508E · Swag, Tags and Other		
07/11/2019	Sticker Mule		98.03	98.03
07/18/2019	Sticker Mule	FW Magnets	31.39	129.42
07/23/2019	Bag Tags, Inc	S/H and Set Up labor Bag Tags Order #1	174.81	304.23
07/23/2019	Bag Tags, Inc	1749 Bag Tags; -750 VIK Donation; \$153.04 ...	1,902.04	2,206.27
07/31/2019	Bag Tags, Inc	Late Order of Bag Tags	439.16	2,645.43
07/31/2019		Allocate FW pins, lanyards and stickers	3,373.25	6,018.68
		Total 55508E · Swag, Tags and Other	6,018.68	6,018.68
		55508F · Credit Card Discount		
07/28/2019	LSC - Pacific Swimming	Credit Card Discount Far Western	123.25	123.25
07/28/2019	LSC - Pacific Swimming	Credit Card Discount Far Western	2,944.50	3,067.75
07/31/2019	Orinda Aquatics	150 OME x 5%	-75.00	2,992.75
		Total 55508F · Credit Card Discount	2,992.75	2,992.75

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Accrual Basis

Pacific Swimming Profit & Loss Detail July through August 2019

<u>Date</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>	<u>Balance</u>
	55508G · Staff Expense			
07/31/2019	Cindy Rowland	Mileage for Far Westerns	251.78	251.78
07/31/2019	Diana H. Fetterman	LCFW Mileage reimbursement	72.50	324.28
	Total 55508G · Staff Expense		324.28	324.28
	Total 55508 · Pacific Hosted Meets		73,503.15	73,503.15
	Total 55500 · Events		75,943.70	75,943.70
	Total Expense		75,943.70	75,943.70
	Net Ordinary Income		-3,013.70	-3,013.70
	Net Income		-3,013.70	-3,013.70