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07/09/18

#### Cash Basis

## Pacific Swimming Zone 1 South

Balance Sheet History As of June 30, 2018

				· · · · · ,						
	Sep 30, 17	Oct 31, 17	Nov 30, 17	Dec 31, 17	Jan 31, 18	Feb 28, 18	Mar 31, 18	Apr 30, 18	May 31, 18	Jun 30, 18
ASSETS										
Current Assets										
Checking/Savings										
Checking - Chase 8287	1,310.36	1,263.67	5,136.67	4,648.07	10,225.50	828.82	1,300.60	1,462.57	1,358.57	1,254.57
Savings - Chase 9002	34,011.58	27,012.57	20,013.35	26,213.94	30,364.80	30,365.73	30,366.72	30,367.75	30,368.78	30,369.74
Wells Fargo - Z1S Invest	36,501.85	37,328.58	38,126.86	39,010.91	39,990.36	38,885.48	38,388.53	38,422.62	38,788.11	38,607.27
Total Checking/Savings	71,823.79	65,604.82	63,276.88	69,872.92	80,580.66	70,080.03	70,055.85	70,252.94	70,515.46	70,231.58
Total Current Assets	71,823.79	65,604.82	63,276.88	69,872.92	80,580.66	70,080.03	70,055.85	70,252.94	70,515.46	70,231.58
TOTAL ASSETS	71,823.79	65,604.82	63,276.88	69,872.92	80,580.66	70,080.03	70,055.85	70,252.94	70,515.46	70,231.58
LIABILITIES & EQUITY										
Equity										
30000 · Opening Balance Equity	27,979.97	27,979.97	27,979.97	27,979.97	27,979.97	27,979.97	27,979.97	27,979.97	27,979.97	27,979.97
32000 · Retained Earnings	43,391.55	43,391.55	43,391.55	43,391.55	43,391.55	43,391.55	43,391.55	43,391.55	43,391.55	43,391.55
Net Income	452.27	-5,766.70	-8,094.64	-1,498.60	9,209.14	-1,291.49	-1,315.67	-1,118.58	-856.06	-1,139.94
Total Equity	71,823.79	65,604.82	63,276.88	69,872.92	80,580.66	70,080.03	70,055.85	70,252.94	70,515.46	70,231.58
TOTAL LIABILITIES & EQUITY	71,823.79	65,604.82	63,276.88	69,872.92	80,580.66	70,080.03	70,055.85	70,252.94	70,515.46	70,231.58
TOTAL LIABILITIES & EQUITY	71,823.79	65,604.82	63,276.88	69,872.92	80,580.66	70,080.03	70,055.85	70,252.94	70,515.46	70

Insignificant changes since last meeting in May

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#### 07/09/18

Cash Basis

## Pacific Swimming Zone 1 South Income & Expense May through June 2018

	May - Jun 18			
Ordinary Income/Expense Income 17000 · Interest Income	1.99			
Total Income	1.99			
Gross Profit	1.99			
Expense 61700 · Zone Equipment 61730 · Equipment Storage	208.00 Equipment storage for last two months			
Total 61700 · Zone Equipment	208.00			
Total Expense	208.00			
Net Ordinary Income	-206.01			
Other Income/Expense Other Income 85000 · Investment Income 85675 · Zone 1 South Gain/(Loss)	184.65 From investment account with Pacific			
Total 85000 · Investment Income	184.65			
Total Other Income	184.65			
Net Other Income	184.65			
Net Income	-21.36			

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#### Cash Basis

# Pacific Swimming Zone 1 South Actuals vs.Yearly Budget September 2017 through June 2018

	Sep '17 - Jun 18	Budget	\$ Over Budget	
Ordinary Income/Expense				
Income				
11600 · Championship Zone Meets 11605 · Entry Fees	39,059.80	50,000.00	-10,940.20	
11610 · Vendor Support	1,661.17	700.00	961.17	
11615 · Program Sales	0.00	-1,040.00	1,040.00	
Total 11600 · Championship Zone Meets	40,720.97	49,660.00	-8,939.03	No change from last meeting
12500 · Age Group Program - Co-Pay				
12515 · Zone All Star Meet Income	-4,160.00			
12500 · Age Group Program - Co-Pay - Other	3,360.00			
Total 12500 · Age Group Program - Co-Pay	-800.00	No change from last i	meeting	
16000 · Other Income	100.00		170.00	
16006 · Meet Reg Rebate	160.00	330.00	-170.00	
Total 16000 · Other Income	160.00	330.00	-170.00	
17000 · Interest Income	9.24	15.00	-5.76	
Total Income	40,090.21	50,005.00	-9,914.79	
Gross Profit	40,090.21	50,005.00	-9,914.79	We are not making as much income as the budget predicted!!
Expense				
54000 · Age Group Programs				
54010 · Pacific Coast All Star Meet	1,760.00	1,350.00	410.00	
54015 · Western Zone Meet 54100 · Zone All Star Meet	7,000.00	7,000.00	0.00	
54200 · Zone All-Star Meet	1,139.64	600.00	539.64	
Total 54100 · Zone All Star Meet	1,139.64	600.00	539.64	
Total 54000 · Age Group Programs	9,899.64	8,950.00	949.64	No change from last meeting
58000 · Officials				
58300 · Supplies/Copying	0.00	100.00	-100.00	
58400 · Rule Books	0.00	240.00	-240.00	
58600 Clinics	0.00	300.00	-300.00	
58700 · Motivational(Recruit/Retain)	343.62	1,000.00	-656.38	
Total 58000 · Officials	343.62	1,640.00	-1,296.38	No change from last meeting
59000 · Volunteers				
59100 · Officials Background Check	-164.50			
59300 · Coach / Manager Stipend	505.95	500.00	5.95	
Total 59000 · Volunteers	341.45	500.00	-158.55	No change from last meeting

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Cash Basis

## Pacific Swimming Zone 1 South Actuals vs.Yearly Budget September 2017 through June 2018

	Sep '17 - Jun 18	Budget	\$ Over Budget
61000 · Zone Meets			
61200 · Pool Rental & Related Services			
61240 · Pool Rental	15,210.00	13,600.00	1,610.00
Total 61200 · Pool Rental & Related Services	15,210.00	13,600.00	1,610.00 No change from last meeting
61400 · Operator Fee			
61410 · Computer Operators	2,595.00	4,000.00	-1,405.00
61450 · Timing System Operator	3,000.00	2,800.00	200.00
Total 61400 · Operator Fee	5,595.00	6,800.00	-1,205.00 No change from last meeting
61500 · Other Meet Costs			
61100 · Operations & Meet Supplies	411.90		
61515 · Awards	3,379.99	7,000.00	-3,620.01
61520 · Hospitality & Officials	4,859.71	6,000.00	-1,140.29
Total 61500 · Other Meet Costs	8,651.60	13,000.00	-4,348.40 No change from last meeting
Total 61000 · Zone Meets	29,456.60	33,400.00	-3,943.40 No change from last meeting
61700 · Zone Equipment			
61710 · Equipment Purchases	2,489.62	2,000.00	489.62
61720 · Equipment Repair & Maintenance	0.00	600.00	-600.00 \$4 increase starting in Jan. We
61730 · Equipment Storage	1,028.00	1,000.00	are paid through end of July.
Total 61700 · Zone Equipment	3,517.62	3,600.00	-82.38
63000 · Office Expenses			
63300 · Postage	41.52	50.00	-8.48
63400 · Supplies/Copying	63.81	200.00	-136.19
63500 · Mileage	0.00	400.00	-400.00
63675 · Software Purchases	0.00	100.00	-100.00
Total 63000 · Office Expenses	105.33	750.00	-644.67 No change from last meeting
Total Expense	43,664.26	48,840.00	-5,175.74
Net Ordinary Income	-3,574.05	1,165.00	-4,739.05 Insignificant change from last meeting
Other Income/Expense			
Other Income			
85000 · Investment Income			
85675 · Zone 1 South Gain/(Loss)	2,434.11	1,430.00	1,004.11
Total 85000 · Investment Income	2,434.11	1,430.00	1,004.11 Gain of \$200 since last mtg
Total Other Income	2,434.11	1,430.00	1,004.11
Net Other Income	2,434.11	1,430.00	1,004.11 Making more than budgeted!!

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07/09/18	Actuals vs.Yearly Budget	
Cash Basis	September 2017 through June 2018	

	Sep '17 - Jun 18	Budget	<b>\$ Over Budget</b> A little better than May Z1S BOD
Net Income	-1,139.94	2,595.00	-3,734.94 but making less than budget
			prediction

The biggest problem in not meeting the budget prediction for income was the poor performance of Zone Champs in January. We had fewer swimmers than anticipated, which reduced income from Zone Champs compared to the budget. I'm not sure how the July LC Champs will affect our income. We only have about 550 entries I believe.