

			2023-2024 Actual	2024-2025 Budget	2024-25 YTD as of 3-31-25	2025-2026 Budget	Changes	Comment
Income								
Membership-USA Swim Fees								
11000 · Membership								
	11005 · Athlete		291,564	329,300	255,816	318,050		If \$1 increase approved
	11010 · Non-Athlete		19,527	23,400	20,218	23,400		
	11012 - Administrator		894	900	792	750		Add \$1,125 is Admin converted to Non Athlete
	11015 · Club		17,100	16,750	16,550	16,595		
	11035 - Transfers		<u>7,315</u>	<u>7,500</u>	<u>4,245</u>	-		No Fees
Total 11000 · Membership			336,400	377,850	297,621	358,795		
51000 · USA Swim Fees								
	51060 - 4% Tech Fee		(12,511)	(15,114)	(11,748)	(14,352)		Will increase if Admin membership changes
	51045 · Volunteer(s) of the Year		-	(1,000)	(1,000)	(1,000)		
Total 51000 · USA Swim Fees			(12,511)	(16,114)	(12,748)	(15,352)		
Total Membership-USA Swim Fees			323,890	361,736	284,874	343,443		
11500 · Meet Fees LSC								
	11505 · Entry Fees		606,764	545,000	349,148	550,000		
	11510 · Sanctions		9,395	9,375	5,495	9,375		
	11515 · Late Payment Penalty		<u>2,213</u>	<u>500</u>	<u>1,059</u>	<u>500</u>		
Total 11500 · Meet Fees LSC			618,371	554,875	355,701	559,875		
12500 · Age Group Program - Co-Pay								
	12505 · Western Zone		51,200	68,400	-	82,800		Est Co-pay Oregon \$1150
	12510 · Pacific Coast		11,520	11,200	11,200	7,360		Est. Co-pay \$230
	12515 · Zone Challenge Meet		<u>13,443</u>	<u>24,225</u>	-	<u>24,310</u>		\$85/athlete Meet Host Zone 1S
Total 12500 · Age Group Program - Co-Pay			76,163	103,825	11,200	114,470	-	
13000 · Camp Program - Co-Pay								
	13005 · Olympic Paralympic Training Center (OPTC)		11520	10,200	9,480	10,080		Est. Co-pay \$420 OPTC Facility
	13035 · Diversity Camp		330	750	135	300		Co-pay \$15 - 20 athletes
	13040 - Other Camps		-	-	-	750		Est. Co-pay \$25 - 30 athletes
Total 13000 · Camp Program - Co-Pay			11,850	10,950	9,615	11,130		

			2023-2024 Actual	2024-2025 Budget	2024-25 YTD as of 3-31-25	2025-2026 Budget	Changes	Comment
14000 · Marketing Income								
14035 · Website Ads			350	750	200	250		5/year
Total 14000 · Marketing Income			350	750	200	250		
14500 - Special Events								
14520 - Special Events Income					-			
14523 - Sales Proceeds			717	-	-	-		
Total 14520 - Special Event Income			717	-	-	-		
14550 - Special Event Expenses								
1452 - Other Direct Expenses			(2,598)	-	-	-		
Total 14550 Special Event Expenses			(2,598)	-	-	-	-	
Total 14500 - Special Events			(1,881)	-	-	-		
15000 - Merchandise Sales								
15200 - Officials Apparel Sales			10,671	8,000	7,797	10,000		
15300 - A Medal Sales			318	1,380	655	600		
Total 15000 Merchandise Sales			10,989	9,380	8,452	10,600	-	
16000 · Other Income								
16010 · Awards Banquet			3,298	3,000	2,146	2,500		
16040 · Fines			300	300	355	300		No Show at P/F Meet
16050 · Contributions			-	-	3,000	-	-	
16055 - Restricted Contributions			-	-	-	-	-	
16060 · Returned Check Fee			25	25	-	25		
16085 - Equipment Rental			390	50	195	50		Pop Ups
16100 - Misc. Income			(102)	-	-	-	-	
Total 16000 · Other Income			3,911	3,375	5,696	2,875		
17001 · Interest Income			37	30	42	60		
18001 · Point Redemption from CC			2,650	4,300	2,570	4,400		
Total Income			1,046,330	1,049,221	678,350	1,047,103		
40002 - Merchandise Cost of Goods Sold								
40201 - Officials COGS			10,512	8,000	7,139	9,000		
40301 - A Medals COGS			487	2,040	965	800		
Total 40000 - Merchandise Cost of Goods Sold			10,999	10,040	8,104	9,800		
Gross Profit			1,035,331	1,039,181	670,246	1,037,303	(3,640)	

			2023-2024 Actual	2024-2025 Budget	2024-25 YTD as of 3-31-25	2025-2026 Budget	Changes	Comment
Expense								
52000 · National/Senior Program								
52015 · Sr. - Pro Swim Series/Others			1,800	7,500	-	5,000		\$300 stipend
52020 · Sr. National Champs			2,000	12,000	4,850	7,500	(3,500)	\$300 stipend + \$400 airfare
52035 · Jr. - Champ Meets			66,053	90,000	56,980	70,000	(20,000)	\$300 stipend + \$300 airfare
52040 · Open Water Programs			2,292	700	351	700		\$300 stipend + \$400 airfare
52060 · Club-Coach Travel			16,655	14,000	12,640	11,000		Stipend or airfare
52070 · Club Development/Education			1,071	7,000	-	2,000		
52075 - Sr. Meet Host Incentive			-	5,000	-	6,000		\$3000 Incentive for Dec and July Sr P/F Meets
52095 · Sectionals			38,136	70,000	58,700	55,000	(15,000)	8 athletes @ \$200 8 athletes @ \$100
52100 · Futures Meet			17,700	24,000	-	24,000		\$300/athlete
Total 52000 · National/Senior Program			145,706	230,200	133,521	181,200		
54000 · Age Group Programs								
54010 · Pac Coast All Star Meet			17,477	13,592	27,507	21,780		Host: Pacific Swimming
54015 · Western Zone Meet			99,973	130,737	-	160,563		Host: Oregon
54150 · Zone Challenge Meet-Host Zone			3,375	5,000	-	5,000		ZAM Host Subsidy
54200 · Zone Challenge Meet (ZAM)			19,369	67,635	500	85,998		Host: Zone 1 South
Total 54000 · Age Group Programs			140,194	216,964	28,007	273,341		
54500 · Camp Program								
54510 · Olympic Paralympic Training Center (OPTC)			27,828	27,855	22,707	26,205	(2,000)	
54550 · Diversity Camp			3,590	5,000	988	3,600		
54560 - Other Camp			-	-	-	4,000		
Total 54500 · Camp Program			31,417	32,855	23,695	33,805		
55000 · Disability Diversity, Equity & Inclusion								
54610 - Disability Travel			-	600	-	-	(600)	No athlete has used this in +5 years
55100 · Diversity Program Grants			13,983	20,000	8,200	18,000	(2,000)	
55150 - MEFAP Sponsorship			5,997	8,000	3,827	7,350		MEFAP Funding has been exhausted
55155 - MEFAP Processing Fee				-		240		Fastswims fee for processing Splash fees
55200 · Awareness Fund			-	1,000	5,000	1,000		
55250 - Marketing			-	200	-	-		
55400 - WZ Camp & Donation			8,000	4,000	-	4,000		
55450 - WZ Membership Donation			209	3,574	3,175	3,200		WZ DEI donation 0.20 per athlete
Total 55000 · Disability and Diversity			28,188	37,374	20,202	33,790		

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			2023-2024 Actual	2024-2025 Budget	2024-25 YTD as of 3-31-25	2025-2026 Budget	Changes	Comment
55500 · Events								
55502A - Age Group Champs Awards			6,887	9,000	4,732	7,800	(1,200)	\$2600/meet
55502 C - Age Group Champs Bag Tags			3,368	3,300	2,459	3,400		
55502B - FW Awards			6,293	8,000	237	7,000	(1,000)	\$3500/meet
55508E - FW Bag Tags			3,057	3,600	-	3,600		
55502J- SR Chmps Awards			-	-	358	1,000		Feb and July Sr Champs Meet
55502K- SR Champs Bag Tags			-	-	-	1,800		Feb and July Sr Champs Meet
Total 55502 - AGC & FW Awards & Bag Tags			19,604	23,900	7,786	24,600		
55510 - Annual Awards Banquet								
55515 · Banquet - Venue & Food			12,319	14,000	10,340	13,000		250 people
55520 · Awards & Programs			4,449	5,000	5,760	6,000		Awards, Invites, Programs
55521 - Awards Banquet - Professional Services			1,300	5,300	6,400	5,300		Photographer, Speaker
Total 55510 Annual Awards Banquet			18,068	24,300	22,500	24,300		
Total 55500 · Events			37,672	48,200	30,285	48,900		
56000 · Chairman								
56030 · Contingency			1,426	500	-	500		
56075 · Travel Expenses			-	500	-	500		
Total 56000 · Chairman			1,426	1,000	-	1,000		
57000 · Treasurer								
57200 · Fees-Filing			200	200	200	200		
57300 · Fees-Accounting & Audit			36,542	33,000	29,467	39,000		Outside Accountant & Annual Audit
57350 - Subscriptions & Dues			1,661	2,700	757	2,000		Bill.com
57400 - Bookkeeper			-	-	-	92,625		75 Hours/Month @\$95/hour
57401 - Consultant						6,500		1Year Consultant Fee - Audit support
57500 · Bank Service Charges			1,012	840	787	1,000		Paymentech, ACH,
57700 · Insurance			1,401	1,450	1,706	1,800		Equipment Insurance
Total 57000 · Treasurer			40,816	38,190	32,917	143,125		

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			2023-2024 Actual	2024-2025 Budget	2024-25 YTD as of 3-31-25	2025-2026 Budget	Changes	Comment
58000	Officials							
58300	Supplies/Copying		1,382	1,400	-	2,000		
58400	Rule Books		2,384	1,000	-	1,000		
58500	Equipment		215	3,000	244	3,200		Replace Headsets
58600	Clinics		21,216	16,000	19,350	20,000		
58700	Motivational(Recruit/Retain)		5,754	10,000	1,898	8,000		
58800	National Evaluators		2,849	4,000	125	3,000		
58900	Officials to National Meets		3,800	5,000	4,111	6,000		
58950	Lodging for Officials		6,645	8,000	2,782	8,000	(1,500)	
Total 58000 · Officials			44,245	48,400	28,510	51,200		
59000	Volunteers							
59050	Athlete Rep Programs		4,443	9,200	11,439	7,000		
59100	Officials Background Check		36	56	36	56		
59300	Event Per Diem Allowance		10,350	13,050	3,650	13,050		OTC (500), PAC (250), WZ (650), DDEI (150)
59400	Seminars / Clinics		-	2,500	-	2,000		
59450	Safe Sport Program		-	1,000	-	500		
59500	Meetings							
59505	Board of Directors		-	2,000	536	1,000		Board Orientation/Strategic Planning
59510	House of Delegates		2,418	-	-	-		All meetings via Zoom
60200	USA Swimming Annual Summit							
60205	Non-Athlete Members		-	12,000	4,598	6,000		\$1,000 per non-athlete(6)
60215	Athletes Representatives		-	7,200	1,079	3,000		\$1,000 per athlete representative (3)
Total 59000 · Volunteers			17,246	47,006	21,339	32,606		
62000	Marketing							
62100	Web Site/Internet		1,305	1,820	5,399	6,850		WSD, SW Newsletter & Annual Fees
Total 62000 · Marketing			1,305	1,820	5,399	6,850		

			2023-2024 Actual	2024-2025 Budget	2024-25 YTD as of 3-31-25	2025-2026 Budget	Changes	Comment
63000	Office Expenses							
63100	Telephone		3,526	3,450	2,450	3,795		\$320/month
63150	Conference Call Services		880	1,200	-	1,200		Zoom Licences
63300	Postage		293	330	284	335		
63400	Supplies/Copying		712	1,500	455	1,000		
63450	Donations to other organization							
63500	Mileage		357	900	386	975		
63625	Office Equipment Purchases		-	-	-	1,200		New Staff Member
63675	Software Purchases		2,440	195	84	4,704		Norton, Apple, Meet Mobile, Adobe, QBO
63700	Storage Rental		5,564	7,500	4,790	6,480		Storage; POBox; Dropbox
Total 63000 · Office Expenses			13,774	15,075	8,449	19,689	-	
70000	Staff Expenses							
70100	Payroll							
70105	Salary & Wages		277,421	291,444	172,273	342,039		Includes LSC Competition Coordinator
70110	Employer Taxes		22,007	23,106	14,133	27,273		
70112	Workers Comp Expense		647	900	800	1,200		
70115	PTO Expense		2,516	2,000	(2,075)	2,000		
70150	Payroll Processing		1,396	1,815	214	2,000		
Total 70000 · Staff Expenses			303,986	319,265	185,345	374,512		
75000	Miscellaneous		-	-	(214)	-		
Total Expenses			805,976	1,036,349	517,669	1,200,018	(46,800)	
Total Income (Gross Profit)			1,035,331	1,039,181	670,246	1,037,303	(3,640)	Adjusted Net Ordinary Income
Net Ordinary Income			229,354	2,832	152,576	(162,714)		\$80,000 will come from Savings
								Net \$ (82,714)

				2023-2024 Actual	2024-2025 Budget	2024-25 YTD as of 3-31-25	2025-2026 Budget	Changes	Comment
							(32,000) 60,000 - 2,000 62,000		
Program Funding from Investments									
86000 · Wells Fargo Investment Fee			(28,326)	(32,000)	(15,589)				
88000 - Pacific Swimming Grants			64,063	50,000	43,620				
89000 - Trials Events			16,450	-	-			Trials	
89100 · Memorial Scholarship			2,000	2,000	-			Nordberg Memorial Scholarship - 2@ \$1000	
				82,513	52,000	43,620			
Expenses by Category/Program									
				\$	\$	\$	\$		
	Senior Athletes			174,258	239,055	143,945	199,205		
	Age Group Athletes			159,798	240,864	35,435	299,141		
	Coach Support (Travel and Education)			28,076	34,050	26,050	26,050		
	DEI (Awareness, Grants, Camps)			31,777	42,374	21,190	37,390		
	Program Support (Officials, Safesport, Ath Reps, Grant			91,534	92,600	64,219	98,700		
	Recognition (Awards, Awards Banquet)			18,068	22,500	22,500	24,300		
	Education (Clinics and Convention)			21,216	39,700	25,564	32,000		
	Administration (Board, Overhead/Fixed Expense)			59,775	56,141	89,132	170,720		
	Administration (Staff Wages and Insurance)			303,986	319,265	185,345	374,512		
	Total Expenses			888,490	1,086,549	613,380	1,262,018		
	Senior Athletes			19.61%	22.00%	23.47%	15.78%		
	Age Group Athletes			17.99%	22.17%	5.78%	23.70%		
	Coach Support (Travel and Education)			3.16%	3.13%	4.25%	2.06%		
	DEI (Awareness, Grants, Camps)			3.58%	3.90%	3.45%	2.96%		
	Program Support (Officials, Safesport, Ath Reps, Grant			10.30%	8.52%	10.47%	7.82%		
	Recognition (Awards, Awards Banquet)			2.03%	2.07%	3.67%	1.93%		
	Education (Clinics and Convention)			2.39%	3.65%	4.17%	2.54%		
	Administration (Board, Overhead/Fixed Expense)			6.73%	5.17%	14.53%	13.53%		
	Administration (Staff Wages and Insurance)			34.21%	29.38%	30.22%	29.68%		
	Total Expenses			100.00%	100.00%	100.00%	100.00%		