

**Pacific Swimming**  
**DRAFT Statement of Activities Budget Performance**  
 March 2022

	<u>Mar 22</u>	<u>Budget</u>	<u>Sep '21 - Mar 22</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
Membership-USA Swim Fees	9,643.00	10,741.00	286,211.05	244,725.00	292,490.00
11500 - Meet Fees LSC	44,207.85	46,100.00	276,964.05	256,180.00	436,000.00
12500 - Age Group Program - Co-Pay	0.00	0.00	4,435.23	23,880.00	60,888.00
13000 - Camp Program - Co-Pay	0.00	0.00	1,064.00	8,835.00	8,835.00
14000 - Marketing Income	50.00	50.00	1,000.00	350.00	500.00
15000 - Merchandise Sales	586.00	483.00	4,306.87	3,342.00	5,319.00
16000 - Other Income	30.00	50.00	50,283.12	820.00	950.00
17000 - Interest Income	2.22	2.00	15.16	14.00	25.00
18000 - Point Redemption from CC	300.00	100.00	825.00	425.00	1,000.00
<b>Total Income</b>	<u>54,819.07</u>	<u>57,526.00</u>	<u>625,104.48</u>	<u>538,571.00</u>	<u>806,007.00</u>
<b>Cost of Goods Sold</b>					
40000 - Merchandise Cost of Goods Sold	527.70	498.00	4,487.44	3,439.00	5,481.00
<b>Total COGS</b>	<u>527.70</u>	<u>498.00</u>	<u>4,487.44</u>	<u>3,439.00</u>	<u>5,481.00</u>
<b>Gross Profit</b>	54,291.37	57,028.00	620,617.04	535,132.00	800,526.00
<b>Expense</b>					
52000 - National/Senior Program	31,000.00	15,000.00	67,850.00	55,400.00	133,100.00
54000 - Age Group Programs	0.00	1,500.00	25,920.21	67,845.00	143,350.00
54500 - Camp Program	0.00	0.00	4,965.14	29,000.00	29,000.00
55000 - Diversity	569.00	1,075.00	3,918.50	15,539.00	26,464.00
55500 - Events	3,795.73	4,200.00	8,383.64	10,400.00	24,600.00
56000 - Chairman	0.00	50.00	0.00	300.00	500.00
57000 - Treasurer	934.64	1,700.00	26,346.78	27,715.00	36,265.00
58000 - Officials	1,872.34	0.00	3,387.73	3,800.00	7,050.00
59000 - Volunteers	28.78	100.00	1,568.40	13,700.00	21,300.00
62000 - Marketing	319.00	19.00	1,145.95	975.00	1,670.00
63000 - Office Expenses	1,071.68	769.25	8,821.89	9,051.75	12,973.00
70000 - Staff Expenses	19,016.32	19,829.00	137,623.23	137,366.00	235,069.00
<b>Total Expense</b>	<u>58,607.49</u>	<u>44,242.25</u>	<u>289,931.47</u>	<u>371,091.75</u>	<u>671,341.00</u>
<b>Net Ordinary Income</b>	(4,316.12)	12,785.75	330,685.57	164,040.25	129,185.00
<b>Other Income/Expense</b>					
<b>Other Income</b>					
85000 - Investment Income	101,187.70		(66,272.32)	0.00	0.00
86000 - Wells Fargo Investment Fee	51.15		(18,142.37)	0.00	0.00
<b>Total Other Income</b>	<u>101,238.85</u>		<u>(84,414.69)</u>	<u>0.00</u>	<u>0.00</u>
<b>Other Expense</b>					
89500 - Interest and Finance Charges	1,301.66		9,084.08	0.00	0.00
<b>Total Other Expense</b>	<u>1,301.66</u>		<u>9,084.08</u>	<u>0.00</u>	<u>0.00</u>
<b>Net Other Income</b>	99,937.19		(93,498.77)	0.00	0.00
<b>Net Income</b>	<u><u>95,621.07</u></u>	<u><u>12,785.75</u></u>	<u><u>237,186.80</u></u>	<u><u>164,040.25</u></u>	<u><u>129,185.00</u></u>